Message Text

LIMITED OFFICIAL USE

PAGE 01 GUATEM 00181 101904Z ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W

-----107994 110423Z /72

R 101756Z JAN 78

FM AMEMBASSY GUATEMALA TO AMEMBASSY MANAGUA INFO SECSTATE WASHDC 8727 USDOC WASHDC

LIMITED OFFICIAL USE GUATEMALA 0181

E.O. 11652: N/A

TAGS: BBAK, NU, GT

SUBJ: REQUEST FOR INFORMATION ON GUATEMALAN FIRM

REF: MANAGUA 0021

1. FOLLOWING ARE EXCERPTS FROM APRIL 1976 WTDR ON GINSA, NUMBERED ACCORDING TO THE THEN WTDR FORMAT:

4. GINSA - GRAN INDUSTRIA DE NEUMATICOS CENTROAMERICANA, A.A.

5. P.O. BOX 1946, AVENIDA PETAPA 66-00, ZONA 12

7. ESTABL: 1956 8. EMPL: 470 9. SIZE: (19-X) LARGE

10. REPUTATION: (22-X) GOOD

11. SALES AREAS: GUATEMALA AND CENTRAL AMERICA

12. RPT. DATE:04/76

13A. 30111/034 MFR. DIST. EXP. OF PASSENGER CAR TIRES.

13B. 30112/034 MFR. DIST EXP. OF TRUCK AND BUS TIRES.

13C. 30113/034 MFR. DIST . EXP. OF TRACTOR TIRES.

13D. 30114/PER MFR . DIST. EXP. OF INNER TUBES.

13E. 30115/034/MFR. DIST. EXP. OF CAMELBACK.

14. CONTACT: DOUGLAS MCEACHERN, AMERICAN TITLE:

PRES. GRL. MGR.

15. CABLE: GINSA 16. TELEX: 250 GINSA GU

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 GUATEM 00181 101904Z

17. TEL: 480105 AND 480106, 480107, 480108, 480109

18. FIANCAIL REFS: BANK OF AMERICA, 5A. AVDA. Y

11 CALLE; BANK OF LONDON & MONTREAL LTD., 8A.

AVDA. 10-67, BOTH IN ZONE 1, GUATEMALA CITY.

 $19.\ TRADE\ REFS:\ GOODYEAR\ INTERNATIONAL\ CORP.,$

AKRON, OHIO.

20 FOREIGN FIRMS REPRESENTED: N/A

21 GINSA IS A WELL ESTABLISHED TIRE MANUFACTURING PLANT PRODUCING 300,000 TIRES AND 280,000 INNER TUBES ANNUALLY. PRODUCTION IS EXPECTED TO REACH 402,000 TIRES AND 400,000 INNER TUBES IN 1978. AUTHORIZED CAPITAL IS US\$3.5 MILLION OFSWHICH US\$3,312,000 IS PAID IN. YEARLY VOLUME OF SALES EXCEEDS US\$8 MILLION. FIRM RECEIVES DUTY-FREE PRIVILEGES ON IMPORTS OF RAW MATERIALS AND IS SUBJECT TO CERTAIN REGULATIONS BECAUSE OF ITS NEAR-MONOPOLY STATUS IN THE CENTRAL AMERICAN COMMON MARKET. ANOTHER TIRE PLANT (U.S. OWNED) IS LOCATED IN COSTA RICA, CENTRAL AMERICA. GINSA WAS ORIGINALLY ORGAINZED BY GENERAL TIRE AND INCATECU (A GUATEMALAN SHOE MANUFACTURING PLANT), AS A JOINTLY-OWNED COMPANY. GOODYEAR CORPORATION IS A MAJOR SHAREHOLDER IN GINSA. FIRM IS ONE OF THE LARGEST INDUSTRIES IN GUATEMALA. LOCAL BANKS REPORT SATISFACTORY EXPERIENCE ON BANKING OPERATIONS, FIRM IS RECOMMEDNED AS A TRADE CONTACT FOR U.S. FIRMS.

2. WESHAVE NO INFORMATION ALLEDGED INCIDENT IN 1969.

BOSTER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 10 jan 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 20 Mar 2014 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978GUATEM00181
Document Source: CORE

Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

Expiration: Film Number: D780015-0787 Format: TEL From: GUATEMALA Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1978/newtext/t19780182/aaaacqwe.tel

Line Count: 86 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM

Message ID: e6ac6de5-c288-dd11-92da-001cc4696bcc

Office: ACTION ARA

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a

Previous Classification: LIMITED OFFICIAL USE Previous Handling Restrictions: n/a Reference: 78 MANAGUA 21

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 05 may 2005 Review Event: Review Exemptions: n/a

Review Media Identifier: Review Release Date: N/A Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 3802811 Secure: OPEN Status: NATIVE

Subject: REQUEST FOR INFORMATION ON GUATEMALAN FIRM

TAGS: BBAK, NU, GT To: MANAGUA Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/e6ac6de5-c288-dd11-92da-001cc4696bcc

Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014